



**Training Proposal for:**  
**The CSU, Chico Research Foundation**  
**Agreement Number: ET15-0314**

**Panel Meeting of:** November 14, 2014

**ETP Regional Office:** Sacramento

**Analyst:** A. Greene

**PROJECT PROFILE**

Contract Attributes:	Entrepreneurial HUA Priority Rate SB <100 SET Retrainee	Industry Sector(s):	Construction Technology/IT Services Agriculture Healthcare Priority Industry: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Counties Served:	Alpine, Amador, Butte, Calaveras, Colusa, El Dorado, Glenn, Lake, Lassen, Modoc, Nevada, Placer, Plumas, Sacramento, San Joaquin, Shasta, Sierra, Siskiyou, Sutter, Tehama, Trinity, Yolo, Yuba	Repeat Contractor:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Union(s):	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Turnover Rate:	≤20%		
Managers/Supervisors: (% of total trainees)	N/A		

**FUNDING DETAIL**

<b>Program Costs</b>	+	<b>Support Costs</b>	=	<b>Total ETP Funding</b>
\$52,200		\$3,582 8%		\$55,782
<b>In-Kind Contribution:</b>	50% of Total ETP Funding Required			\$72,350

**TRAINING PLAN TABLE**

Job No.	Job Description	Type of Training	Estimated No. of Trainees	Range of Hours		Average Cost per Trainee	Post-Retention Wage
				Class / Lab	CBT		
1	Retrainee SB <100 Priority Rate	Business Skills, Computer Skills, Management Skills	30	8-60	0	\$556	\$14.90
				Weighted Avg: 20			
2	Retrainee SB<100 SET	Business Skills, Computer Skills, Management Skills	2	8-60	0	\$470	\$27.09
				Weighted Avg: 20			
3	Retrainee SET SB<100 Priority Rate	Business Skills, Computer Skills, Management Skills	2	8-60	0	\$556	\$20.32
				Weighted Avg: 20			
4	Retrainee SET HUA SB<100	Business Skills, Computer Skills, Management Skills	33	8-60	0	\$470	\$11.17
				Weighted Avg: 20			
5	SET Entrepreneurial SB<100	Business Skills, Computer Skills, Management Skills	34	8-60	0	\$470	N/A
				Weighted Avg: 20			
6	SET Entrepreneurial Priority Rate SB<100	Business Skills, Computer Skills, Management Skills	10	8-60	0	\$556	N/A
				Weighted Avg: 20			

**Minimum Wage by County:** Job Number 1: \$15.59 for Sacramento County; \$14.90 for Alpine, Amador, Butte, Calaveras, Colusa, El Dorado, Glen, Lake, Lassen, Modoc, Nevada, Placer, Plumas, San Joaquin, Shasta, Sirerra, Siskiyou, Sutter, Tehama, Trinity, Yolo, Yuba counties.

Job Number 2(SET/Statewide): \$27.09      Job Number 3(SET/Priority Industry): \$20.32

Job Number 4(SET/HUA): \$11.70 for Sacramento County; \$11.17 for Alpine, Amador, Butte, Calaveras, Colusa, El Dorado, Glen, Lake, Lassen, Modoc, Nevada, Placer, Plumas, San Joaquin, Shasta, Sirerra, Siskiyou, Sutter, Tehama, Trinity, Yolo, Yuba counties.

[Not all locations in the preceding counties are HUA. Only specific cities/areas designated by LMID data at the time of the application are eligible for HUA wage waiver.]

**Health Benefits:**  Yes  No This is employer share of cost for healthcare premiums – medical, dental, vision.

**Used to meet the Post-Retention Wage?:**  Yes  No  Maybe

Participating employers may use health benefits to meet the Post-Retention Wage.

<b>Wage Range by Occupation</b>		
Occupation Titles	Wage Range	Estimated # of Trainees
Administrative Staff		13
Customer Service Staff		10
Sales/Marketing Staff		7
Supervisor		17
Manager		20
Owner		44

## **INTRODUCTION**

The CSU, Chico Research Foundation (Chico Research) ([www.necsbdc.org](http://www.necsbdc.org)), was established in 2003 through the cooperative efforts of the U.S. Small Business Administration and the California State University Chico Research Foundation. Chico Research has a network of four community college based centers in Butte, Shasta, San Joaquin Delta, and Yuba counties. They are also affiliated with the Northeastern CA Small Business Development Center (Northeastern SBDC) in Sacramento/Sierra counties.

Operating under the guidance of a Regional Director located at Chico. The SBDC serves 23 Northeastern California counties and utilizes a network consisting of resource partners, business development programs, and professionally trained consultants. The consultants identify specific needs and provide guidance and up-to-date information on issues that impact small businesses to assist them in achieving profitability and long term sustainability.

## **PROJECT DETAILS**

Chico Research reports an ongoing need to update business Owners in the core areas of business planning, marketing, finance, and operations to make their business more sustainable, profitable and stable. In addition, some participating employers employ Managers, Supervisors, Administrative, Sales/Marketing, and Customer Service Staff who assist in the day-to-day operations will also receive training.

### **Training Plan**

**Business Skills (50%)** - Training will be provided to all occupations. Training will include Google Analytics, Networking, Statements and Cash Flow, Procurement Opportunities, Import/Export Readiness, and Customer Service. Training will focus on developing a solid foundation on the operations of running a small business to remain competitive, keep customers, and expand into new markets.

**Computer Skills (15%)** - Training will be provided to all occupations and will be customized to meet individual needs. Training will be on Google StartLogic Platform, Microsoft Office (Intermediate/Advanced) QuickBooks and the focus will be on the data entry for financials, reports and forms to manage the cash flow, inventory, and financial stability of the small business.

**Management Skills (35%)** - Training will be provided to Owners, Managers and Supervisors. Training will include Writing a Business Plan, Legal Structure of the Business, Debt and Equity Financing, and Feasibility Studies. Training will strengthen the trainees' knowledge in financial development, management operations and marketing.

## **Curriculum Development**

The proposed curriculum was developed by Chico Research to determine the small business Owner training and consulting needs with emphasis in business planning, marketing, finance, and operations management. Chico Research also utilized survey's and studies from partner organizations to develop course content, best training methods, and program direction.

The curriculum consists of 20 hours of Business, Computer, and Management Skills including setting goals and objectives for sustainable growth, using technology platforms to increase business, business planning, market research for growth opportunities, business structure, customer service, sales and relationship management. Trainees may represent a broad spectrum of industries such as retail, construction, IT, manufacturing, agriculture, import/export, and service sectors.

Individual needs assessments will be conducted with each employer prior to the start of training. Evaluations are completed after each class and updated curriculum changes are made based on recommendations from attendees.

## **Commitment to Training**

Many of the participating employers lack the resources to develop comprehensive training plans or provide structured training. Current training topics provided by most participating employers include new hire orientation, safety, on-the-job training, shadowing and mentoring, and government-mandated training.

Chico Research represents that ETP funds will not displace the existing financial commitment to training of participating employers, and anticipates that the opportunity for enhanced training made possible by ETP funds will encourage an ongoing financial commitment in this area.

## **Training Agency Certification**

Chico Research is eligible as a training agency and is accredited by the Western Association of Schools and Colleges and certified by the Bureau of Private Postsecondary Education.

## **Prior Project**

Northeastern SBDC was approved for Agreement ET15-0194 in the amount \$21,632 at the June 27, 2014 Panel Meeting. Los Rios Community College acted as the host college, and was the signatory for the Agreement. After approval of the Agreement Los Rios Community College later severed its relationship with Northeastern SBDC, and terminated the ETP Agreement prior to the start of training.

To provide continued training and support for small business owners, Chico Research has incorporated the curriculum from ET15-0194 Agreement into this proposal. Chico Research and the SBDC have administrative processes in place to coordinate enrollment and tracking of hours.

## **Marketing and Support Costs**

Chico Research works with local Chambers of Commerce, Economic Development Centers, Workforce Investment Boards, Small Business Associations, and Score – Counselors to Americas Small Business, to reach potential clients throughout their service region. Chico Research markets through email, website updates, monthly newsletter, meetings and

presentations. Chico Research will also contact all employers who have received consulting, attended workshops, events, or programs.

Chico Research has reached out to Shasta College's Small Business Deputy Sector Navigator; the Business and Entrepreneurial Center; and the Youth Entrepreneurial Program (also located in Shasta) to work in conjunction for marketing of Chico Research's training. Chico Research has also reached out to a consortium at Butte College to market the program.

Support costs (8%) will be used to recruit additional participating employers and assess employer specific job training requirements throughout the term of the project. Staff recommends the support costs.

### **SET/HUA/Small Business Entrepreneurial**

Trainees in Job Numbers 2 - 6 are funded under Special Employment Training (SET). In these Job Numbers, the participating employers will not be required to demonstrate out-of-state competition. SET trainees must be "frontline Workers". As such, the Managers and Supervisors will primarily train under Job Numbers 1 & 2. [Note: Some Manager/Supervisor job classifications qualify as "frontline" depending on scope of duties.] To qualify under SET, trainees must be earning at least the statewide average hourly wage at the end of the retention period (\$27.09).

Trainees employed in a priority industry may qualify for a SET wage modification up to 25% below the statewide average hourly wage to \$20.32 per hour. Chico Research requests the wage modification for Job Number 3.

The trainees in Job Number 4 work in a High Unemployment Area (HUA) with unemployment exceeding the state average by 15%. For trainees in a HUA, the Panel may reduce the minimum wage requirements for trainees by up to 25% below the ETP minimum wage requirements; however, the trainee's post retention must be higher than the wage at the start-of-training.

The Foundation requests a wage modification to \$11.17 for the locations in Alpine, Butte (partial), Calaveras (partial), Colusa, El Dorado (partial), Glen, Lake (partial), Lassen (partial), Modoc (partial), Placer (partial), Plumas (partial), Sacramento (partial), San Joaquin, Shasta (partial), Sierra (partial), Siskiyou, Sutter, Tehama, Trinity (partial), Yuba and Yolo (partial) counties.

The Entrepreneurial trainees in Job Numbers 5 and 6 are funded under SET. However, there is no wage requirement for entrepreneurial training, because these are all self-employed individuals.

### **Training Coordinator**

Chico Research staff will market and recruit participants under the proposal as discussed earlier. A Program Coordinator will record every attendee, and track all hours of training and administration of the ETP Contract for invoicing.

### **RECOMMENDATION**

Staff recommends approval of this proposal.

**DEVELOPMENT SERVICES**

N/A

**ADMINISTRATIVE SERVICES**

N/A

**TRAINING VENDORS**

To Be Determined

**Exhibit B: Menu Curriculum****Class/Lab Hours**

8 - 60

Trainees may receive any of the following:

**BUSINESS SKILLS**

- Profitable Growth and the Entrepreneurial Mindset
- The Internal and External Uses of a Business Plan
- Market Research for Growth Opportunities
- Networking
- Market Analysis
- Balancing the 4 P's
- Building a Global Brand
- Setting the Right Price in New Markets
- Maintaining Excellent Customer Service
- Online Marketing, Sales and Relationship Management
- Using Ratios to Analyze Balance Sheet Information
- Examining Bookkeeping Recordkeeping Activities and Controls
- How Budgets Provide Performance Feedback
- Calculating the Break-Even Point for Growth
- Monthly and Annual Cash Flow Projections
- Understanding the Difference Between Profit and Loss
- Statements and Cash Flow
- Financing your Business
- Procurement Opportunities
- Import/Export Readiness
- Website-Marketing/Search Engine Optimization/Multiple Devices
- Google Analytics
- Google Productivity Tools

**COMPUTER SKILLS**

- Google StartLogic Platform
- Microsoft Excel (Intermediate/Advanced)
- QuickBooks I – Set-Up
- QuickBooks II – Data Entry
- QuickBooks – Reports and Forms

**MANAGEMENT SKILLS** (Managers/Supervisors/Owners)

- Writing a Business Plan
- Setting Goals and Objectives for Sustainable Growth
- Feasibility Studies
- Legal Structure of the Business and How it Affects Taxes
- Managerial Uses of Financial Statements
- Debt and Equity Financing for Growth Opportunities
- Identifying New Markets and Competitors

Note: Reimbursement for retraining is capped at 60 total training hours per trainee, regardless of the method of delivery.
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## Participating Employers in Retrainee Multiple Employer Contracts

Contractor's Name: The CSU, Chico Research Foundation

CCG No.: ET15-0314

Reference No: 14-0545

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PRINT OR TYPE IN ALPHABETICAL ORDER

Company: A Better Computer Doctor

Address: 6500 Oakbrook Dr.

City, State, Zip: Fair Oaks, CA 956628

Collective Bargaining Agreement(s): N/A

Estimated # of employees to be retrained under this Agreement: 2

Total # of full-time company employees worldwide: 2

Total # of full-time company employees in California: 2

Company: A&B Collision

Address: 7070 Old Highway 53

City, State, Zip: Clearlake, CA, 95422

Collective Bargaining Agreement(s): N/A

Estimated # of employees to be retrained under this Agreement: 1

Total # of full-time company employees worldwide: 7

Total # of full-time company employees in California: 7

Company: AABICA Medical, Inc.

Address: 3366 Mather Field Rd.

City, State, Zip: Rancho Cordova, CA 95670

Collective Bargaining Agreement(s): N/A

Estimated # of employees to be retrained under this Agreement: 4

Total # of full-time company employees worldwide: 6

Total # of full-time company employees in California: 6

Company: AcademyWomen

Address: 412 Alder St.

City, State, Zip: Mount Shasta, CA 96067

Collective Bargaining Agreement(s): N/A

Estimated # of employees to be retrained under this Agreement: 1

Total # of full-time company employees worldwide: 3

Total # of full-time company employees in California: 3

## Participating Employers in Retrainee Multiple Employer Contracts

Contractor's Name: The CSU, Chico Research Foundation

CCG No.: ET15-0314

Reference No: 14-0545

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Company: Bistro & Co. (Bistro Europa)

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Address: 6763 Collier Ave., #11

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City, State, Zip: Upper Lake, CA 95485

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 1

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Total # of full-time company employees worldwide: 6

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Total # of full-time company employees in California: 6

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Company: Blue Mountain Limited, LLC

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Address: 11476 Sunrise Gold Circle

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City, State, Zip: Rancho Cordova, CA 95670

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 3

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Total # of full-time company employees worldwide: 3

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Total # of full-time company employees in California: 3

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Company: California School Nurses Organization

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Address: 1225 Eight St., Suite 342

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City, State, Zip: Sacramento, CA 95814

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 4

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Total # of full-time company employees worldwide: 4

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Total # of full-time company employees in California: 4

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Company: Carde & Associates

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Address: 650 Howe Ave., #1040

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City, State, Zip: Sacramento, CA 95825

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 2

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Total # of full-time company employees worldwide: 3

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Total # of full-time company employees in California: 3

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## Participating Employers in Retrainee Multiple Employer Contracts

Contractor's Name: The CSU, Chico Research Foundation

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Reference No: 14-0545

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Company: Ceago Vinegarden

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Address: P.O. Box 3017

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City, State, Zip: Nice, CA 95464

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 1

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Total # of full-time company employees worldwide: 5

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Total # of full-time company employees in California: 5

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Company: Chacewater Wine & Olive Mill

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Address: 5625 Gaddy Lane

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City, State, Zip: Kelseyville, CA 95451

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 1

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Total # of full-time company employees worldwide: 9

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Total # of full-time company employees in California: 9

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Company: Contract Associates Office Interiors, Inc.

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Address: 2908 Latham Dr.

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City, State, Zip: Sacramento, CA 95864

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 3

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Total # of full-time company employees worldwide: 4

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Total # of full-time company employees in California: 4

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Company: Criss & Co. Consultants

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Address: 3059 Forest Hills Drive

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City, State, Zip: Redding, CA 96002

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 1

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Total # of full-time company employees worldwide: 3

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Total # of full-time company employees in California: 3

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## Participating Employers in Retrainee Multiple Employer Contracts

Contractor's Name: The CSU, Chico Research Foundation

CCG No.: ET15-0314

Reference No: 14-0545

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Company: Diabetic Delights

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Address: 5002 Marconi Ave., #24

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City, State, Zip: Carmichael, CA 95608

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 2

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Total # of full-time company employees worldwide: 2

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Total # of full-time company employees in California: 2

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Company: Flowers By Jackie

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Address: 108 S. Main St.

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City, State, Zip: Lakeport, CA 95453

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 2

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Total # of full-time company employees worldwide: 6

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Total # of full-time company employees in California: 6

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Company: Glide Cruisers

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Address: P. O. Box 937

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City, State, Zip: Folsom, CA 95763

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 2

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Total # of full-time company employees worldwide: 2

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Total # of full-time company employees in California: 2

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Company: John N Riley Construction

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Address: 4698 Mayo Ct.

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City, State, Zip: Redding, CA 96001

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 1

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Total # of full-time company employees worldwide: 9

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Total # of full-time company employees in California: 9

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## Participating Employers in Retrainee Multiple Employer Contracts

Contractor's Name: The CSU, Chico Research Foundation

CCG No.: ET15-0314

Reference No: 14-0545

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Company: Joseph Pennisi, AIA Architect

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Address: 3001 Willow Rd.

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City, State, Zip: Kelseyville, CA 95451-9149

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 1

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Total # of full-time company employees worldwide: 7

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Total # of full-time company employees in California: 7

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Company: Kathy Hill Cares

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Address: 347 Tourmaline Way

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City, State, Zip: Redding, CA 96003

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 1

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Total # of full-time company employees worldwide: 3

---

Total # of full-time company employees in California: 3

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Company: Lakeview Supermarket & Deli

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Address: P.O. Box 1079

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City, State, Zip: Lucerne, CA 95458

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 1

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Total # of full-time company employees worldwide: 4

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Total # of full-time company employees in California: 4

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Company: Langbehn, Inc.

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Address: 106 Mannoct Ct.

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City, State, Zip: Folsom, CA 95730

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Collective Bargaining Agreement(s): N/A

---

Estimated # of employees to be retrained under this Agreement: 1

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Total # of full-time company employees worldwide: 2

---

Total # of full-time company employees in California: 2

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## Participating Employers in Retrainee Multiple Employer Contracts

Contractor's Name: The CSU, Chico Research Foundation

CCG No.: ET15-0314

Reference No: 14-0545

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Company: Life Matters

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Address: 2020 Whisper Wind Ct.

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City, State, Zip: Elverta, CA 95626

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 4

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Total # of full-time company employees worldwide: 6

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Total # of full-time company employees in California: 6

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Company: Loder Construction, Inc.

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Address: 6085 Douglas Blvd.

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City, State, Zip: Granite Bay, CA 95745

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 3

---

Total # of full-time company employees worldwide: 6

---

Total # of full-time company employees in California: 6

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---

Company: Lowell Technology Services

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Address: 2607 Lagoon Drive

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City, State, Zip: Lakeport, CA 95453

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Collective Bargaining Agreement(s): N/A

---

Estimated # of employees to be retrained under this Agreement: 1

---

Total # of full-time company employees worldwide: 6

---

Total # of full-time company employees in California: 6

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Company: Lucerne Pharmacy and Alpine Cafe

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Address: P.O. Box 1316

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City, State, Zip: Lucerne, CA 95458

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 4

---

Total # of full-time company employees worldwide: 7

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Total # of full-time company employees in California: 7

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## Participating Employers in Retrainee Multiple Employer Contracts

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Company: Marnie Yorton, CPA

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Address: 3937 Teton Drive

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City, State, Zip: Redding, CA 96001

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 1

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Total # of full-time company employees worldwide: 1

---

Total # of full-time company employees in California: 1

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Company: Metro Appraisals, Inc.

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Address: 1981 Maple Glen Rd.

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City, State, Zip: Sacramento, CA 95864

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Collective Bargaining Agreement(s): N/A

---

Estimated # of employees to be retrained under this Agreement: 1

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Total # of full-time company employees worldwide: 2

---

Total # of full-time company employees in California: 2

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Company: More Than A Mailbox

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Address: 1750 Prairie City Rd., #130

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City, State, Zip: Folsom, CA 95630

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Collective Bargaining Agreement(s): N/A

---

Estimated # of employees to be retrained under this Agreement: 2

---

Total # of full-time company employees worldwide: 4

---

Total # of full-time company employees in California: 4

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Company: Mt. Konocti Winery

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Address: P.O. Box 365

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City, State, Zip: Kelseyville, CA 95451

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 3

---

Total # of full-time company employees worldwide: 9

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Total # of full-time company employees in California: 9

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## Participating Employers in Retrainee Multiple Employer Contracts

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Company: Newcastle Produce

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Address: 3805 Leak Lane

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City, State, Zip: Loomis, CA 95650

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 3

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Total # of full-time company employees worldwide: 6

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Total # of full-time company employees in California: 6

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Company: OMS

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Address: P. O. Box 1925

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City, State, Zip: Nevada City, CA 95959

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 1

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Total # of full-time company employees worldwide: 2

---

Total # of full-time company employees in California: 2

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---

Company: Opal Adams Pots and Septic

---

Address: P.O. Box 848

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City, State, Zip: Lucerne, CA 95458-0848

---

Collective Bargaining Agreement(s): N/A

---

Estimated # of employees to be retrained under this Agreement: 1

---

Total # of full-time company employees worldwide: 5

---

Total # of full-time company employees in California: 5

---

---

Company: Party Time

---

Address: 2042 Nevada City Hwy.

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City, State, Zip: Grass Valley, CA 95945

---

Collective Bargaining Agreement(s): N/A

---

Estimated # of employees to be retrained under this Agreement: 1

---

Total # of full-time company employees worldwide: 3

---

Total # of full-time company employees in California: 3

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## Participating Employers in Retrainee Multiple Employer Contracts

Contractor's Name: The CSU, Chico Research Foundation

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Company: Polestar Computers

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Address: 3930 Main St.

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City, State, Zip: Kelseyville, CA 95451

---

Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 1

---

Total # of full-time company employees worldwide: 4

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Total # of full-time company employees in California: 4

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Company: Redding Service Station. Arco AM/PM

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Address: 100 Lake Blvd.

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City, State, Zip: Redding, CA 96003

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Estimated # of employees to be retrained under this Agreement: 1

---

Total # of full-time company employees worldwide: 6

---

Total # of full-time company employees in California: 6

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---

Company: Rosa d'Oro Vineyards

---

Address: 3915 Main Street

---

City, State, Zip: Kelseyville, CA 95451

---

Collective Bargaining Agreement(s): N/A

---

Estimated # of employees to be retrained under this Agreement: 4

---

Total # of full-time company employees worldwide: 6

---

Total # of full-time company employees in California: 6

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---

Company: RTC Construction

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Address: 9349 Edisto Way

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City, State, Zip: Elk Grove, CA 95758

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 4

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Total # of full-time company employees worldwide: 10

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Total # of full-time company employees in California: 10

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## Participating Employers in Retrainee Multiple Employer Contracts

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Company: Rustic Elegance

---

Address: 11058 Ridge Rd.

---

City, State, Zip: Nevada City, CA 95959

---

Collective Bargaining Agreement(s): N/A

---

Estimated # of employees to be retrained under this Agreement: 1

---

Total # of full-time company employees worldwide: 3

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Total # of full-time company employees in California: 3

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Company: Skinovative Laser Center

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Address: 540 Plaza Dr., Ste. 100

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City, State, Zip: Folsom, CA 95630

---

Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 4

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Total # of full-time company employees worldwide: 4

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Total # of full-time company employees in California: 4

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Company: Skylark Marketing & Communications

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Address: 4119 Eunice Way

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City, State, Zip: Sacramento, CA 95821

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 1

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Total # of full-time company employees worldwide: 2

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Total # of full-time company employees in California: 2

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Company: TNT Construction Cleanup

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Address: 550 Melody Ln.

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City, State, Zip: Upper Lake, CA 95485-8782

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 1

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Total # of full-time company employees worldwide: 8

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Total # of full-time company employees in California: 8

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## Participating Employers in Retrainee Multiple Employer Contracts

Contractor's Name: The CSU, Chico Research Foundation

CCG No.: ET15-0314

Reference No: 14-0545

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Company: Tower Painter

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Address: P. O. Box 1162

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City, State, Zip: Shingle Springs, CA 95682

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 2

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Total # of full-time company employees worldwide: 2

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Total # of full-time company employees in California: 2

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Company: Truckee Reservations

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Address: 17400 Northwoods Blvd.

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City, State, Zip: Truckee, CA 96161

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 4

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Total # of full-time company employees worldwide: 4

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Total # of full-time company employees in California: 4

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Company: Velocity Signs

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Address: 4570 Rolling Oaks Dr.

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City, State, Zip: Granite Bay, CA 95746

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 4

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Total # of full-time company employees worldwide: 5

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Total # of full-time company employees in California: 5

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Company: Vista Point Insurance Services

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Address: 8698 Elk Grove Blvd., Ste. 3 #154

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City, State, Zip: Elk Grove, CA 95624

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 2

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Total # of full-time company employees worldwide: 2

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Total # of full-time company employees in California: 2

**Participating Employers in Retrainee  
Multiple Employer Contracts**

Contractor's Name: The CSU, Chico Research Foundation

CCG No.: ET15-0314

Reference No: 14-0545

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Company: Wholistic Learning Resources

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Address: P. O. Box 19676

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City, State, Zip: Sacramento, CA 95819

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 2

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Total # of full-time company employees worldwide: 2

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Total # of full-time company employees in California: 2

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Company: Yafee

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Address: 1817 8<sup>th</sup> St.

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City, State, Zip: Sacramento, CA 95811

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Collective Bargaining Agreement(s): N/A

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Estimated # of employees to be retrained under this Agreement: 3

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Total # of full-time company employees worldwide: 4

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Total # of full-time company employees in California: 4

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