



**Training Proposal for:
Technicote, Inc.**

Small Business \leq \$50,000

ET15-0174

Panel Meeting of: June 27, 2014

ETP Regional Office: North Hollywood

Analyst: E. Wadzinski

CONTRACTOR

- Type of Industry: Manufacturing
- Priority Industry: Yes No
- Number of Full-Time Employees
 - California: 43
 - Worldwide: 248
 - Number to be trained: 42
- Owner Yes No
- Out-of-State Competition: NAICS Code Eligible
- Special Employment Training (SET): Yes No
- High Unemployment Area (HUA): Yes No
- Turnover Rate: 5%
- Repeat Contractor: Yes No

FUNDING

- Requested Amount: \$32,760
- In-Kind Contribution: \$27,720

TRAINING PLAN TABLE

Job No.	Job Description	Type of Training	Estimated No. of Trainees	Range of Hours		Average Cost per Trainee	Post-Retention Wage
				Class / Lab	CBT		
1	Retrainee SB <100 Priority Rate	Continuous Impr, Computer Skills	42	8-60	0	\$780	\$14.90
				Weighted Avg: 30			

- Reimbursement Rate: \$26 SB Priority
- County(ies): Riverside
- Occupations to be Trained: Sitter Operator, Coater Operator, Customer Service, Supervisor
- Union Representation: Yes
 No
- Health Benefits: \$3.90 per hour

SUBCONTRACTORS

- Development Services: N/A
- Administrative Services: N/A
- Training Vendors: To Be Determined

OVERVIEW

Technicote, Inc. (Technicote) (www.technicote.com), established in 1980 in Cuyahoga Falls, Ohio, is a manufacturer specializing in pressure-sensitive roll products, silicone-coated release liners, non-pressure sensitive label and tag products, and sheeted, pressure-sensitive products. In 1987, the Company opened the Corona manufacturing facility to service customers in the western region of the United States. The Company has nine manufacturing and distribution facilities throughout the United States and Mexico. Only the Corona facility will participate in this project.

Technicote's highly developed adhesives technology, customized release papers, and precision slitting operations provide the highest quality products. The Company reaches printing and converting markets throughout the United States, Latin America and Canada. Key markets include primary product identification, wine and beverage labels, electronic data processing, and allied graphic arts industries.

Training Plan

An increase in the number of wineries in the western region of the country has led to the Company's increased investment in new software. The software will be used to track customer orders, delivery time and inventory. Trainees will learn how to use and apply the software to improve efficiency. Training will also support the implementation of a new Enterprise Resource Planning (ERP) system as the Company is transitioning away from the current JD Edwards AS400 legacy system which is no longer supported.

Computer Skills - Training will be provided to all occupations and will focus on ERP system training (software and hardware), Syteline transactions, utilization of bar code scanners and other interface devices, and database processes required to implement manufacturing and production transactions.

Continuous Improvement - Training will be provided to all occupations and will focus on problem solving, data analysis, and quality process and improvement.

RECOMMENDATION

Staff recommends approval of this proposal.

Exhibit B: Menu Curriculum

Class/Lab Hours

8-60 Trainees may receive any of the following:

Computer Skills

- ERP Software and Hardware
- Syteline Transactions
- Label Traxx Bar Code Scanning
- Company Database Processes

Continuous Improvement

- Problem Solving
- Data Analysis
- Quality Process and Improvement

Note: Reimbursement for retraining is capped at 60 total hours per-trainee, regardless of method of delivery.