



Training Proposal for:
SOMA AEC Inc. dba Oxman College
Agreement Number: ET16-0402

Panel Meeting of: March 25, 2016

ETP Regional Office: San Francisco Bay Area

Analyst: R. Jackson

PROJECT PROFILE

Contract Attributes:	New Hire Medical Skills Training SB <100 Priority Rate SET Multiple Barriers	Industry Sector(s):	Engineering Services Healthcare Priority Industry: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Counties Served:	Alameda, Contra Costa, Marin, San Francisco, Santa Clara, San Mateo, Salono	Repeat Contractor:	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Union(s):	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Turnover Rate:	≤20%		
Managers/Supervisors: (% of total trainees)	≤20%		

FUNDING DETAIL:

Program Costs	+	Support Costs	=	Total ETP Funding
\$506,808		\$37,053 8% for Job #'s 1 and 4 12% for Job #'s 2 and 3		\$543,861

In-Kind Contribution:	50% of Total ETP Funding Required for Job Numbers 1 and 4	\$361,548
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TRAINING PLAN TABLE

Job No.	Job Description	Type of Training	Estimated No. of Trainees	Range of Hours		Average Cost per Trainee	Post-Retention Wage
				Class / Lab	CBT		
1	Retrainee SB <100 Priority Rate	Comm Skills, Computer Skills	141	8-200	0	\$2,586	\$17.02
				Weighted Avg: 93			
2	SET New Hire MB	Comm Skills, Computer Skills, Literacy Skills	9	8-260	0	\$4,230	\$14.19
				Weighted Avg: 193			
3	SET New Hire HUA MB	Comm Skills, Computer Skills, Literacy Skills	9	8-260	0	\$4,230	\$10.00*
				Weighted Avg: 193			
4	SET Priority Industry HUA	Continuous Impr, MS Clinical with Preceptor, MS Didactic	45	8-200	0	\$2,291	\$11.70*
				Weighted Avg: 119			

*It will be made a condition of contract that the trainees in this Job Number will never be paid less than the State or local minimum wage rate as in effect at the end of retention regardless of the wage expressed in this table.

Minimum Wage by County: Job Number 1 SB Retrainees: \$17.02 per hour Alameda County, Contra Costa, Marin, San Francisco, Santa Clara, San Mateo Counties.
Job Number 2 SET/ New Hire: \$14.19 per hour for Alameda, Contra Costa, Marin, San Francisco, Santa Clara, San Mateo Counties;
Job Number 3 SET/HUA New Hire: \$10.00 per hour for Solano County;
Job Number 4 SET/HUA Retrainees: \$11.70 per hour for Solano County.

Health Benefits: Yes No This is employer share of cost for healthcare premiums – medical, dental, vision.

Used to meet the Post-Retention Wage?: Yes No Maybe

Participating Employers may use company-paid portion of medical, dental or vision benefits to meet ETP's Post-Retention Wage. For Job Number 4, up to \$2.76 may be used to meet ETP post-retention wages.

Wage Range by Occupation		
Occupation Titles	Wage Range	Estimated # of Trainees
Job Number 1 SB Priority Retrainees		
Architect, Engineer, Designer/Drafter		141
Job Number 2 SET New Hires MB		
Patient Care Assistant, Medical Assistant, Nursing Assistant, Mental Health Worker, Customer Service Representative, Medical Office Assistant		9

Job Number 3 SET New Hires HUA MB		
Patient Care Assistant, Medical Assistant, Nursing Assistant, Mental Health Worker, Customer Service Representative, Medical Office Assistant		9
Job Number 4 SET Priority Industry HUA		
Licensed Vocational Nurse		12
Registered Nurse		5
Certified Nursing Assistant		10
Rehabilitation Assistant		4
Office Administrative Staff		3
Mental Health Worker		11

INTRODUCTION

Founded in 1991, SOMA AEC Inc. dba Oxman College (Oxman) is a private, post-secondary vocational school (www.oxmancollege.com). The College provides training in computer programming, computer applications, continuous improvement, and health care.

This project will be Oxman's third Agreement in the last five year period (11th overall). This proposal continues Oxman's successful training program on Autodesk Revit software for architectural and engineering firms. Additionally, the College will deliver training in Medical Skills, Healthcare and Office skills for occupations in the accounting, customer service, computer and healthcare industry sectors.

Training Agency Certification

Training agency eligibility requires certification by an independent third-party, as required for the type of school and course of study. Most schools must also be licensed by the Bureau of Private Postsecondary Education (BPPE). Oxman College is eligible with BPPE licensure valid through September 30, 2020.

PROJECT DETAILS

The Autodesk Revit software is an advanced tool for Building Information Modeling (BIM) to be delivered under Job Number 1. This is the latest design software used by architects, engineering firms and contractors for 3-D design and simulation; and visualization of complex design projects. BIM enables multidisciplinary design teams to create, share, and coordinate information at all stages of project development.

The Training Plan for Job Numbers 2 and 3 (New Hires) consist of Commercial Skills, Computer Skills, and Literacy Skills. Training will lead to employment for office and health related occupations requiring accounting, medical office, health, customer service, computer, and administrative skills. Small classes will enable training to be customized down to the individual student level. All trainees will complete a core curriculum and then specialize in specific medical office, patient care, or customer service skills to meet employer demand in the Bay Area.

The Training Plan for Job Numbers 4 consists of Medical Skills and Continuous Improvement Skills delivered through classroom, preceptor and didactic training. Participating employers are

residential healthcare facilities providing long-term, rehabilitation, skilled nursing and mental health services to patients who have both physical and behavioral health issues. The proposed training will assist these facilities with establishing and maintaining a continuous quality improvement program which will promote improved patient care and provide advanced medical skills to meet the ongoing technological and Affordable Health Care act requirements within the healthcare industry.

Training Plan

Commercial Skills (60%): Training will be offered to Medical Office/Patient Care Assistants, Office Administrative Staff, and Customer Service Representatives. The curriculum includes medical settings, communication, managing medical information, medical accounting, billing, medical terminology, accounting basics, and industry knowledge. Patient care skills will also be included for those trainees specializing in Medical Office specialty. Architects, Engineers, and Designer/ Drafter will receive Revit training as the industry shifts away from AutoCad. The Autodesk Revit training is an advanced tool for Building Information Modeling that allows model-based usage in a new approach in architectural design and engineering.

Continuous Improvement (10%): Training will be offered to Registered Nurse, Licensed Vocational Nurse, CNA, Mental Health Worker, Medical Assistant, Patient Care Assistant, Rehabilitation Assistant, Office Administrative Staff, to improve team building, customer service, communication skills, and quality improvement.

Medical Skills Training (20%): Training will be offered to Registered Nurse, Licensed Vocational Nurse, Certified Nurse Assistant, Mental Health Worker, Medical Assistant, Patient Care Assistant, and Rehabilitation Assistant. The Clinical Preceptor portion of the training is where the trainee observes hands-on skills performed by a Registered Nurse or other practitioner in a productive work environment. After observing, trainees will perform the skills under close supervision. The ratios for this Preceptor may not exceed 1:10. Additionally, Didactic training, reinforces the establishment of competencies in various healthcare facility units. Didactic Medical Skills may be provided in conjunction with Clinical Preceptor in the healthcare facility environment.

Literacy Skills (5%): Training will be offered to Job Numbers 2 and 3 New Hire occupations to improve English and basic math skills. Literacy Skills will help these trainees fully participate in training.

Computer Skills (5%): Training will be offered to Job Numbers 1-3. Training for Job Numbers 2 and 3 include computerized scheduling, computerized medical billing, medical data entry and analysis, spreadsheets in a medical office, computer applications used in a medical office, electronic file management, and related skills. For Job Number 1, MS Office, Adobe, networking, and programming classes are critical to remaining competent on the job.

Marketing, Recruitment, and Support Costs

Oxman is requesting ETP's standard 8% support cost for additional employer marketing, recruitment, schedule coordination, and job specific assessment for its Retraining programs (Job Numbers 1 and 4). The proposed curriculum was developed in cooperation with local employers. Local employers regularly provide reviews and input on the curriculum (done through meetings with job developers, chambers of commerce, one-stops and discussions with individual employers). Additionally, trainers provide input from trainee evaluation forms from every class. The curriculum is then customized based on those reviews and input. Oxman's staff also updates the curriculum to keep pace with technology and industry trends.

In addition, Oxman requests 12% support costs for New-Hire trainee recruitment (Job Numbers 2 and 3). Recruitment includes trainee intake assessments to determine eligibility; job development; and job search assistance and placement. A number of methods will be used to recruit individuals with multiple barriers to employment. Oxman has a longstanding relationship with One-Stop Career Centers in San Francisco and the East Bay. Oxman will post public announcements in local community newspapers and distribute flyers in community-based organizations, such as Jewish Vocational Services, Asian Inc., Catholic Charities, Bach Viet, Lao Family, ARI Community Services, and Arriba Juntos. Oxman will also participate in job fairs and regularly communicate with local employers.

Staff recommends the 8% for retraining and 12% for new-hire in support costs.

Employer Demand/New Hire

Oxman works closely with an Employer Advisory group, which advises on the demand for the specific occupational programs, and provides input on design, implementation and evaluation of the programs. Employers represented in the group include hospitals, medical offices, financial, insurance and hi-tech companies such as Kindred Healthcare, Kaiser Permanente, Farmers Insurance, Wells Fargo Bank, and Visa International. Additionally, SOMA utilizes publically run employment centers in San Francisco which serves job seekers and employers to generate employment leads and trainee referrals.

Demand for program graduates includes small companies such as medical offices and clinics. Potential employers include Salesforce; Chase Bank (new regional headquarters); Kindred Healthcare in San Francisco, Alameda and Oakland; Kaiser Permanente Medical Offices; Genentech; Intercontinental; and Fastenal. Some employers may have participated in prior Agreements; however, courses that were offered in previous Agreements will only be offered to new employees. Training will not be duplicated.

SET/Multiple Barriers

Oxman represents that the New Hire trainees in Job Numbers 2 and 3 have two or more documented barriers to employment (e.g., mental or physical disability, limited English proficiency, limited math skills). Although funded under SET, trainees with Multiple Barriers are eligible for the ETP Minimum Wage post-retention.

High Unemployment Areas

Trainees in Job Numbers 3-4 will be employed in High Unemployment Areas (Solano County), with unemployment exceeding the state average by 25%. For these trainees, the Panel may modify the ETP minimum wage by up to 25%. Oxman requests the modification up to 25%. Trainee wages earned post-retention must be greater than the pre-training wages.

➤ Retention Modifications

For Job Numbers 2 and 3, incidental placement with public and non-profit entities is permissible, not to exceed 20% of the total number of trainees retained in employment. For Job Number 4, ETP's Medical Skills guidelines allow for 24 hours per week to satisfy full-time employment. The minimum 24 hours of employments is allowed provided this level of weekly employment qualifies the employee for similar Full-Time employee benefits plan such as sick leave, vacation, health, dental, vision, retirement, etc. on a proportionately equal basis.

Commitment to Training

The core group of participating employers in Job Number 1 do not provide in-house training because they do not have the required expertise for Autodesk Revit software instruction. ETP funding will allow Oxman to provide a comprehensive course that the companies could not otherwise afford. While these participating employers may have previously provided some job-specific training on an as-needed basis, such as company standards and engineering calculations, most have only recently been introduced to a formalized training program.

Oxman states that participating employers will provide an In-Kind Contribution for Retraining under Job Numbers 1 and 4. This will be in the form of training coordination, assessments, space for training, training-related equipment and supplies.

➤ Training Infrastructure

Oxman will use an in-house coordinator who has had experience with prior ETP projects.

Tuition Reimbursement

Oxman represents that students enrolled in the ETP-funded program will not be charged tuition, fees, or any other costs associated with training. The representation will be made a condition of the Agreement.

RECOMMENDATION

Staff recommends approval of this proposal.

ACTIVE PROJECTS

The following table summarizes performance by Oxman under an active ETP Agreement that was for both New Hire and Retraining:

Agreement No.	Approved Amount	Term	No. Trainees (Estimated)	No. Completed Training	No. Retained
ET14-0357	\$490,206	05/05/2014-05/04/2016	228	246	TBD*

*Oxman estimates 90% earnings for the 246 trainees who have completed training. Hours entered in the ETP Online Tracking system (17,986) are sufficient to support earnings of \$461,352 in Job Numbers 1 and 4 (94%) if placements are confirmed. New Hire Job Numbers 2 and 3 reflect no performance. Contractor states funding priority shifted in an amendment to Retrainees based on business demands.

PRIOR PROJECTS

The following table summarizes performance by Oxman under an ETP Agreement that was completed within the last five years:

Agreement No.	Location (City)	Term	Approved Amount	Payment Earned \$ %
ET13-0398	Statewide	06/03/2013-06/02/2015	\$108,420	\$108,420 (100%)

DEVELOPMENT SERVICES

N/A

ADMINISTRATIVE SERVICES

N/A

TRAINING VENDORS

N/A

Exhibit B: Menu Curriculum**Class/Lab Hours**

8-200 Job 1 Trainees may receive any of the following:

COMMERCIAL SKILLS

- ✚ Revit Architecture
- ✚ Revit MEP
- ✚ Revit Structure
- ✚ Revit User Interface
- ✚ Creating & Modifying Design in Revit
- ✚ Creating Views of the Model in Revit
- ✚ Performance Analysis in Revit
- ✚ Importing and Exporting Files in Revit
- ✚ Visualization and Rendering Tools in Revit
- ✚ Working with Revit System Families
- ✚ Foundations, Beams and Framing Systems in Revit
- ✚ Structural Analysis in Revit
- ✚ Creating Custom Families in Revit
- ✚ Using Autodesk Dynamo Studio software with Revit

COMPUTER SKILLS

- ✚ Adobe and Multimedia
- ✚ Networking
- ✚ Computer Programming

Class/Lab Hours

8-260 Job Numbers 2 & 3 Trainees may receive any of the following:

COMMERCIAL SKILLS**Patient Care Assistant**

- ✚ Introduction to Healthcare
- ✚ Concepts in Healthcare
- ✚ Physical and Occupational Therapy Skills
- ✚ Electrocardiography and Respiratory Therapy Skills
- ✚ Patient Care Skills
- ✚ Personal Care Charting
- ✚ Clinical Medical
- ✚ Nursing Skills

Medical Terminology

- ✚ Anatomy of the Body
- ✚ Body Structure and Body Systems
- ✚ Word Roots, Suffixes, Prefixes
- ✚ Medical Specialties
- ✚ Symptomatic and Diagnostic Suffixes

Medical Office Procedures

- ✚ Manual and Computerized Records Management
- ✚ Patient Case Histories (confidentiality)
- ✚ Records Filing
- ✚ Appointment Scheduling

- ✚ Inventory Control
- ✚ Equipment and Supplies
- ✚ Telephone Techniques
- ✚ Professional Conduct and Appearance
- ✚ Office Safety and Security
- ✚ Patient Relations
- ✚ Financial Office Management

Medical Records Management

- ✚ Medical Forms
- ✚ Medical Reports
- ✚ Medical Correspondence
- ✚ Word Processing in the Medical Office
- ✚ Medical Office Files

Clinical Skills

- ✚ Measuring Weight and Height
- ✚ Body Mechanics and Positioning
- ✚ Respiratory Care
- ✚ Patient Care Skills
- ✚ Nursing Skills
- ✚ Medical Assisting Skills
- ✚ Infection Control
- ✚ Specimen Collection
- ✚ Laboratory Procedures
- ✚ Measuring Vital Signs
- ✚ Personal Care and Hygiene
- ✚ Caring for Geriatric Patients

Pharmacology in a Medical Office

- ✚ Weights and Measures
- ✚ Medical Calculations
- ✚ Administration of Medications
- ✚ Safety Administration of Medications

Clinical Medical Assistant Skills

- ✚ Interview and Take Patient History
- ✚ Understanding of Prescriptions
- ✚ Prepare Patients for Procedures
- ✚ Screen and Follow-Up Patient Test Results
- ✚ Prepare and Administer Medications
- ✚ Maintain Medication Records
- ✚ Electrocardiogram Monitoring
- ✚ Emergency Life Support
- ✚ Wound Care and Dressing

Nursing Assistant

- ✚ Introduction
- ✚ Communication and Interpersonal Skills
- ✚ Catastrophe and Unusual Occurrences
- ✚ Body Mechanics
- ✚ Medical and Surgical Asepsis
- ✚ Weights and Measures

- ✚ Patient Care Skills
- ✚ Patient Care Procedures
- ✚ Vital Signs
- ✚ Nutrition
- ✚ Emergency Procedures
- ✚ Long-term Care Resident
- ✚ Rehabilitative Nursing
- ✚ Observation and Charting

Administrative Medical Office Assistant

- ✚ Computer Systems
- ✚ Word Processing
- ✚ Spreadsheets/ Worksheets
- ✚ Slide Presentations
- ✚ Charts and Applications
- ✚ Database Systems

Customer Service Skills

- ✚ Communications
- ✚ Quality Customer Service
- ✚

COMPUTER SKILLS

- ✚ Windows OS
- ✚ Internet
- ✚ Microsoft Office

LITERACY SKILLS

- ✚ Math
- ✚ English

Class/Lab/Didactic/Preceptor Hours

8-200 Job Number 4 Trainees may receive any of the following:

CONTINUOUS IMPROVEMENT

- ✚ Communication Skills
- ✚ Customer Service
- ✚ Interdepartmental Collaboration
- ✚ Interdisciplinary Team
- ✚ Problem Analysis and Problem Solving
- ✚ Quality Assurance/Performance Improvement (QAPI)
- ✚ Team Building
- ✚ Conflict Resolution Skills
- ✚ Critical Thinking Skills
- ✚ Setting Goals
- ✚ Organization and Time Management Skills
- ✚ Leadership Skills

MEDICAL SKILLS - DIDACTIC

- ✚ Allergies
- ✚ Assault Crisis Management
- ✚ Bipolar Disorder
- ✚ Bloodborne Pathogens

- ✚ Change in Condition
- ✚ Change of Condition Management
- ✚ Dementia Care Level III
- ✚ Depression Causes, Interventions
- ✚ Dialectical Behavior Therapy (DBT)
- ✚ Alzheimer's Disease and Related Disorders
- ✚ Diabetic Management
- ✚ Documentation/Abbreviation
- ✚ Evaluation and Assessment Procedures and Criteria
- ✚ Infection Control
- ✚ Interdisciplinary Team Process
- ✚ Intravenous Therapy
- ✚ Medical Diagnosis
- ✚ Medical Direction in Long-Term Care
- ✚ Medication Administration Management
- ✚ Pain Management (Acute and Chronic)
- ✚ Pillars of Recovery
- ✚ Preventive Skin Care Measures
- ✚ Problems and Needs of the Aged, Chronically Ill, and Disabled
- ✚ Psychosocial Rehabilitation
- ✚ Psychotropic Medications Side Effects
- ✚ Resident and Family Education
- ✚ Reporting to MDs-Assessing Clients
- ✚ Resident and Family Education
- ✚ Respiratory Care
- ✚ Restorative Nursing Program
- ✚ Restraint and Restraint Reduction
- ✚ Safe Transfer
- ✚ Signs and Symptoms of Cardiopulmonary Distress
- ✚ Skin Assessment
- ✚ Social and Recreational Needs of the Aged
- ✚ Therapeutic Communication
- ✚ The Wellness Recovery Action Plan
- ✚ Urinary Management
- ✚ Weights, Vitals, Immunizations
- ✚ Wound Management

MEDICAL SKILLS - CLINICAL WITH PRECEPTOR

- ✚ Activities of Daily Living
- ✚ Assessing of Tube-Fed Individuals with Diabetes Mellitus
- ✚ Assisting and Performing Self-Care Skills with Patients
- ✚ Assistive Devices
- ✚ Bowel and Bladder Training of Patients
- ✚ Breathing Patterns and Respiratory Function
- ✚ Cardiac Conditions Charting
- ✚ Care of Clients with COPD
- ✚ Care of Clients with Diabetes
- ✚ Care of Clients with Hypertension
- ✚ Clinical Skills Review
- ✚ Colostomy Care
- ✚ Conduct Range of Motion Exercises with Patient
- ✚ Dementia Care
- ✚ Dementia/Alzheimer's

- ✚ Enteral Feeding Management
- ✚ Facilitating Functional Gains of Each Patient
- ✚ Feeding Tube (Insertion, Intermittent, and Continuous)
- ✚ Functional Mobility and Ambulation
- ✚ Gastrointestinal Conditions
- ✚ Identification of Patient Change in Condition
- ✚ Identification of Skin Impairments and Prevention
- ✚ Incontinence Management (Colostomy Care)
- ✚ Infection Control
- ✚ Intravenous Therapy
- ✚ Isolation Techniques
- ✚ Managing Patients with Neurovascular Conditions
- ✚ Medication Management
- ✚ Monitoring of Cardiovascular Changes
- ✚ Operate Safety Devices with Patient
- ✚ Pain Management
- ✚ Patient Assessment and Care
- ✚ Patient Care of Foot and Hand
- ✚ Patient Safety
- ✚ Positioning of Patients for Correct Body Alignment
- ✚ Preceptor Skills (Train-the-Trainer)
- ✚ Preventing Complications Related to Tube Feedings
- ✚ Proper Use of Exercise Equipment
- ✚ Rehabilitation Services (Physical, Occupational, and Speech)
- ✚ Residents with Special Needs
- ✚ Respiratory Care
- ✚ Setting Behavioral Program Objectives for Patients
- ✚ Specific Program Techniques for the Mentally Disordered
- ✚ Restorative Nursing Care
- ✚ Safe Patient Handling
- ✚ Signs and Symptoms of Cardiopulmonary Distress
- ✚ Skeletal/Orthopedic Conditions
- ✚ Therapeutic Activities
- ✚ Therapeutic Exercises
- ✚ Wound Management

Literacy Training cannot exceed 45% of total training hours, per-trainee.
Safety Training will be limited to 10% of total training hours, per-trainee.

Note: Reimbursement for retraining is capped at 200 total training hours per trainee, regardless of the method of delivery. Reimbursement for new hire training is capped at 260 total training hours per trainee.

Participating Employers in Retrainee Multiple Employer Contracts

Contractor's Name: SOMA AEC Inc. dba Oxman College

CCG No.: ET16-0402

Reference No: 15-0305

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PRINT OR TYPE IN ALPHABETICAL ORDER

Company: AAI Architects

Address: 1036 The Alameda

City, State, Zip: San Jose, CA 95126

Collective Bargaining Agreement(s): N/A

Estimated # of employees to be retrained under this Agreement: 8

Total # of full-time company employees worldwide: 34

Total # of full-time company employees in California: 34

Company: AP+I Design

Address: 117 Easy Street

City, State, Zip: Mountain View, CA 94043

Collective Bargaining Agreement(s): N/A

Estimated # of employees to be retrained under this Agreement: 15

Total # of full-time company employees worldwide: 50

Total # of full-time company employees in California: 50

Company: BCA Architects

Address: 505 South Market Street

City, State, Zip: San Jose, CA 95113

Collective Bargaining Agreement(s): N/A

Estimated # of employees to be retrained under this Agreement: 6

Total # of full-time company employees worldwide: 23

Total # of full-time company employees in California: 23

Company: CB Engineers

Address: 449 10th Street

City, State, Zip: San Francisco, CA 94103

Collective Bargaining Agreement(s): N/A

Estimated # of employees to be retrained under this Agreement: 10

Total # of full-time company employees worldwide: 45

Total # of full-time company employees in California: 20

Participating Employers in Retrainee Multiple Employer Contracts

Contractor's Name: SOMA AEC Inc. dba Oxman College

CCG No.: ET16-0402

Reference No: 15-0305

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Company: Crestwood Recovery and Rehab Center

Address: 115 Oddstad Drive

City, State, Zip: Vallejo, CA 94589

Collective Bargaining Agreement(s): N/A

Estimated # of employees to be retrained under this Agreement: 120

Total # of full-time company employees worldwide: 2,190

Total # of full-time company employees in California: 2,190

Company: Engineering 350

Address: 256 Moulton Street

City, State, Zip: San Francisco, CA 94123

Collective Bargaining Agreement(s): N/A

Estimated # of employees to be retrained under this Agreement: 10

Total # of full-time company employees worldwide: 12

Total # of full-time company employees in California: 12

Company: Folio Architects

Address: 4633 Old Ironsides Drive

City, State, Zip: Santa Clara, CA 95054

Collective Bargaining Agreement(s): N/A

Estimated # of employees to be retrained under this Agreement: 4

Total # of full-time company employees worldwide: 10

Total # of full-time company employees in California: 10

Company: Forell/ Elsesser Engineers Inc.

Address: 160 Pine Street, Suite 600

City, State, Zip: San Francisco, CA 94111

Collective Bargaining Agreement(s): N/A

Estimated # of employees to be retrained under this Agreement: 1

Total # of full-time company employees worldwide: 31

Total # of full-time company employees in California: 31

Participating Employers in Retrainee Multiple Employer Contracts

Contractor's Name: SOMA AEC Inc. dba Oxman College

CCG No.: ET16-0402

Reference No: 15-0305

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Company: FTF Engineering

Address: 1916 Mcallister St.

City, State, Zip: San Francisco, CA 94115

Collective Bargaining Agreement(s): N/A

Estimated # of employees to be retrained under this Agreement: 9

Total # of full-time company employees worldwide: 11

Total # of full-time company employees in California: 11

Company: Gayner Engineers

Address: 1133 Post Street

City, State, Zip: San Francisco, CA 94109

Collective Bargaining Agreement(s): N/A

Estimated # of employees to be retrained under this Agreement: 11

Total # of full-time company employees worldwide: 37

Total # of full-time company employees in California: 37

Company: Guttmann & Blaevoet Consulting Engineers

Address: 2351 Powell Street

City, State, Zip: San Francisco, CA 94133

Collective Bargaining Agreement(s): N/A

Estimated # of employees to be retrained under this Agreement: 10

Total # of full-time company employees worldwide: 30

Total # of full-time company employees in California: 30

Company: IDA Structural Engineers

Address: 1629 Telegraph Avenue

City, State, Zip: Oakland, CA 94612

Collective Bargaining Agreement(s): N/A

Estimated # of employees to be retrained under this Agreement: 7

Total # of full-time company employees worldwide: 12

Total # of full-time company employees in California: 12

Participating Employers in Retrainee Multiple Employer Contracts

Contractor's Name: SOMA AEC Inc. dba Oxman College

CCG No.: ET16-0402

Reference No: 15-0305

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Company: Integral Group

Address: 1084 Foxworthy Avenue

City, State, Zip: San Jose, CA 95118

Collective Bargaining Agreement(s): N/A

Estimated # of employees to be retrained under this Agreement: 12

Total # of full-time company employees worldwide: 97

Total # of full-time company employees in California: 97

Company: KPA Group

Address: One Kaiser Plaza

City, State, Zip: Oakland, CA 94612

Collective Bargaining Agreement(s): N/A

Estimated # of employees to be retrained under this Agreement: 7

Total # of full-time company employees worldwide: 12

Total # of full-time company employees in California: 12

Company: SOHA Engineers

Address: 48 Colin P Kelly Street

City, State, Zip: San Francisco, CA 94107

Collective Bargaining Agreement(s): N/A

Estimated # of employees to be retrained under this Agreement: 5

Total # of full-time company employees worldwide: 20

Total # of full-time company employees in California: 20

Company: Ted Jacob Engineering Group

Address: 1763 Broadway

City, State, Zip: Oakland, CA 94612

Collective Bargaining Agreement(s): N/A

Estimated # of employees to be retrained under this Agreement: 10

Total # of full-time company employees worldwide: 150

Total # of full-time company employees in California: 50

**Participating Employers in Retrainee
Multiple Employer Contracts**

Contractor's Name: SOMA AEC Inc. dba Oxman College

CCG No.: ET16-0402

Reference No: 15-0305

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Company: YEI Engineers

Address: 7700 Edgewater Drive

City, State, Zip: Oakland, CA 94621

Collective Bargaining Agreement(s): N/A

Estimated # of employees to be retrained under this Agreement: 10

Total # of full-time company employees worldwide: 19

Total # of full-time company employees in California: 19