



**Amendment Proposal #1 for:
Riviera, Inc. dba The Enterprise U
Agreement Number: ET15-0221**

Panel Meeting of: August 28, 2015

ETP Regional Office: North Hollywood

Analyst: E. Wadzinski

CURRENT PROJECT PROFILE

Contract Type: Retrainee
SB<100
Priority Rate

Industry Sector(s): Manufacturing
Services

Counties Served: Los Angeles, Orange, San Diego,
San Francisco, Santa Clara, Tulare

Repeat Contractor: Yes No

Union(s): Yes No

Priority Industry: Yes No

Current Contract Term: September 2, 2014 to September 1, 2015

Current Funding	In-Kind Contribution
\$205,300	\$347,791

AMENDMENT FUNDING

Requested Funding	Support Costs	Amendment Funding	In-Kind Contribution
+\$192,000	+\$13,300	+\$205,300	+\$347,792

Total Funding
\$410,600

AMENDMENT TRAINING PLAN TABLE

Job No.	Job Description	Type of Training	Estimated No. of Trainees	Range of Hours		Average Cost per Trainee	Post-Retention Wage
				Class / Lab	CBT		
1	Retrainee Priority Rate	Business Skills, Computer Skills, Continuous Imp., Literacy Skills, Mfg. Skills, Adv. Technology	300	8-200	0	\$770	\$14.90
				Weighted Avg: 40			
2	Retrainee	Business Skills, Computer Skills, Continuous Imp., Literacy Skills, Mfg. Skills, Adv. Technology	100	8-200	0	\$962	\$14.90
				Weighted Avg: 60			
3	Retrainee SB<100 Priority	Business Skills, Computer Skills, Continuous Imp., Literacy Skills, Mfg. Skills, Adv. Technology	100	8-60	0	\$834	\$14.90
				Weighted Avg: 30			

Minimum Wage by County: \$16.25 per hour for San Francisco and Santa Clara Counties; \$16.04 per hour for Los Angeles County; \$15.98 per hour for Orange County; \$15.60 per hour for San Diego County; and \$14.90 per hour for Tulare County.

Health Benefits: Yes No This is employer share of cost for healthcare premiums – medical, dental, vision.

Used to meet the Post-Retention Wage?: Yes No Maybe

Participating employers may use health benefits up to \$5.25 per hour to meet the Post-Retention Wage.

Wage Range by Occupation	
Occupation Titles	Wage Range
Accounting and Finance Staff	
Administration and Operations Staff	
Information Technology and Engineering Staff	
Manager	
Marketing and Sales Staff	
Production Staff	

INTRODUCTION

Riviera, Inc. dba The Enterprise U (The Enterprise U), founded in 2001, is a for-profit private training agency. The Enterprise U helps companies, governments, and individuals acquire and sustain a competitive advantage through learning and provides training services, consulting, coaching, and software solutions to clients in the industries of manufacturing, entertainment, technology, logistics, and biotechnology.

AMENDMENT DETAILS

This proposal was originally presented to the Panel on July 25, 2014 in the amount of \$410,600. In consideration of ETP Fiscal Year 2014/2015 funding constraints, the Panel held the proposal until August and then cut the amount of funding in half. The Panel took this same action with other Multiple Employer Contract (MEC) proposals. The Panel advised that contractor request the remaining funding up to the maximum cap of \$750,000 when they have at least 70% performance. Currently, The Enterprise U has documented 83% in eligible Class/Lab training hours as reported in the ETP Online Tracking System. (See table below.) Although some training was initially rescheduled due to ETP funding constraints, training has since been restored and is still in demand.

The Enterprise U is also requesting to extend the Agreement term by six months to allow time to complete training.

In summary, this Amendment will:

- Increase the Agreement amount by \$205,300 (from \$205,300 to \$410,600);
- Increase they estimated number of trainees by 375 (from 250 to 500);
- Extend the term by six months (09/02/2014-09/01/2015 to 09/02/2014-03/01/2016).

RECOMMENDATION

Staff recommends approval of this Amendment.

CURRENT CONTRACT PERFORMANCE

The following table summarizes performance by The Enterprise U under the current ETP Agreement:

Agreement No.	Approved Amount	Term	No. Trainees (Average)	No. Completed Training	No. Retained
ET15-0221	\$205,300	09/02/2014– 09/01/2015	250	43	43

Training commenced on 09/02/14 and is ongoing for 165 trainees. The ETP class/lab tracking system reflects that The Enterprise U has documented over 7,700 hours of eligible training hours which equates to potential earnings of approximately \$170,438 (83%).