



**Training Proposal for:
Ideal Communications, Inc.**

Small Business \leq \$50,000

ET15-0325

Approved Date: October 21, 2014

ETP Regional Office: San Diego

Analyst: J. Davey

CONTRACTOR

- Type of Industry: Technology/IT Services
Priority Industry: Yes No

- Number of Full-Time Employees
California: 7
Worldwide: 7
Number to be trained: 6
Owner Yes No

- Out-of-State Competition: No OSC
- Special Employment Training (SET): Yes No
- High Unemployment Area (HUA): Yes No
- Turnover Rate: 0%
- Repeat Contractor: Yes No

FUNDING

- Requested Amount: \$12,480
- In-Kind Contribution: \$7,200

TRAINING PLAN TABLE

Job No.	Job Description	Type of Training	Estimated No. of Trainees	Range of Hours		Average Cost per Trainee	Post-Retention Wage
				Class / Lab	CBT		
1	Retrainee Priority Rate SB <100 SET	Commercial Skills, Computer Skills	6	8-80	0	\$2,080	\$20.32
				Weighted Avg: 80			

- Reimbursement Rate: \$26 SB Priority
- County(ies): Orange
- Occupations to be Trained: Fiber Optic Splicing Technician
- Union Representation: Yes
 No
- Health Benefits: N/A

SUBCONTRACTORS

- Development Services: N/A
- Administrative Services: N/A
- Training Vendors: N/A

OVERVIEW

Ideal Communications, Inc. (Ideal Comm), headquartered in Santa Ana and established in 2008, provides fiber optic splicing, testing, maintenance, trouble-shooting, engineering, and consulting services to the telecommunications industry. This woman-owned business serves customers such as AT&T, Sprint, and Verizon. Ideal Comm is eligible for funding under the Special Employment Training.

Training Plan

Inevitably, all copper wiring used for communications will be replaced by fiber optics. The telecommunications industry is rapidly growing as consumers' data needs for cell phones, live streaming, messaging, and instant internet access continues to grow. To keep up with the industry, Ideal Comm needs skilled and experienced fiber optic technicians. The Company must train its current employees in the newest technology including fiber optic applications, networks, and building projects.

Training will take place at the Company's headquarters in Santa Ana by experienced cable installation and splicing experts. The Company has set up a special work area where hands-on, non-productive class/lab training will be delivered. Trainees must meet a minimum level of expertise before they can be allowed to work independently on contracted work.

Commercial Skills - Training will be offered to Fiber Optic Splicing Technicians in order to obtain the technical skills to splice, test, and trouble-shoot fiber optic cables.

Computer Skills - Training will be offered to Fiber Optic Splicing Technicians in MS Excel and basic computer skills related to fiber-optic installation.

Modification to Range of Hours

Ideal Comm requests an increase to the maximum range of hours from 60 to 80 hours. The Company states that fiber optic splicing and cable installation requires at least 80 hours to acquire sufficient skills for technicians to meet the necessary technical and quality requirements of major telecommunications companies such as AT&T and Verizon

RECOMMENDATION

Staff recommends approval of this proposal.

Exhibit B: Menu Curriculum

Class/Lab Hours

8–80

Trainees may receive any of the following:

COMMERCIAL SKILLS

- Fiber Optic Splicing, Testing, Troubleshooting
- Cable Management

COMPUTER SKILLS

- Basic Computer Skills:
 - File Naming, Storage, Copying
- MS Office – MS Excel

Note: Reimbursement for retraining is capped at 80 total hours per-trainee, regardless of method of delivery.
